

# 決算説明資料

Detailed Financial Data

2024年3月1日～2024年8月31日

～Statement of account for the period from March 1st ,2024 to August 31,2024～



株式会社チヨダ

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決算概要  
Financial Summary

連結  
CONSOLIDATED

	First half of year 2020.3～2020.8			First half of year 2021.3～2021.8			First half of year 2022.3～2022.8			First half of year 2023.3～2023.8			First half of year 2024.3～2024.8		
	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales
売上高 Net Sales	47,924	80.1%	100.0%	44,628	93.1%	100.0%	46,268	103.7%	100.0%	48,089	103.9%	100.0%	48,854	101.6%	100.0%
売上総利益 Gross Profit	22,083	80.8%	46.1%	20,620	93.4%	46.2%	21,503	104.3%	46.5%	22,692	105.5%	47.2%	23,191	102.2%	47.5%
販売費及び一般管理費 Selling, General, and Administrative Expenses	23,679	87.6%	49.4%	22,285	94.1%	49.9%	22,336	100.2%	48.3%	21,764	97.4%	45.3%	21,577	99.1%	44.2%
営業利益 Operating Profit	△ 1,596	－	△3.3%	△ 1,665	－	△3.7%	△ 832	－	△1.8%	927	－	1.9%	1,614	174.1%	3.3%
経常利益 Recurring Profit	△ 1,524	－	△3.2%	△ 1,437	－	△3.2%	△ 714	－	△1.5%	1,070	－	2.2%	1,829	170.8%	3.7%
親会社株主に帰属する中間純利益 Net income attributable to owners of parent	△ 1,666	－	△3.5%	△ 2,544	－	△5.7%	△ 1,075	－	△2.3%	830	－	1.7%	1,588	191.2%	3.3%
1株当たり中間純利益 Earnings per Share	△¥46.77	－	－	△¥71.38	－	－	△¥30.68	－	－	¥23.65	－	－	¥45.16	－	－

決算概要  
Financial Summary

単体  
NON-CONSOLIDATED

	First half of year 2020.3～2020.8			First half of year 2021.3～2021.8			First half of year 2022.3～2022.8			First half of year 2023.3～2023.8			First half of year 2024.3～2024.8		
	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales
売上高 Net Sales	38,668	83.2%	100.0%	35,839	92.7%	100.0%	37,286	104.0%	100.0%	39,945	107.1%	100.0%	41,373	103.6%	100.0%
売上総利益 Gross Profit	17,350	85.0%	44.9%	16,118	92.9%	45.0%	16,993	105.4%	45.6%	18,425	108.4%	46.1%	19,562	106.2%	47.3%
販売費及び一般管理費 Selling, General, and Administrative Expenses	18,282	91.1%	47.3%	17,352	94.9%	48.4%	17,541	101.1%	47.0%	17,299	98.6%	43.3%	17,343	100.3%	41.9%
営業利益 Operating Profit	△ 931	－	△2.4%	△ 1,234	－	△3.4%	△ 547	－	△1.5%	1,126	－	2.8%	2,219	197.1%	5.4%
経常利益 Recurring Profit	△ 761	－	△2.0%	△ 1,002	－	△2.8%	△ 368	－	△1.0%	1,305	－	3.3%	2,358	180.6%	5.7%
中間純利益 Net Income	△ 980	－	△2.5%	△ 2,179	－	△6.1%	△ 680	－	△1.8%	1,052	－	2.6%	2,053	195.1%	5.0%
1株当たり中間純利益 Earnings per Share	△¥27.51	－	－	△¥61.15	－	－	△¥19.42	－	－	¥29.97	－	－	¥58.39	－	－

売上高の推移  
Sales Trends Compared with Same Month of Previous Year

			2022.9	2022.10	2022.11	2022.12	2023.1	2023.2	2023.3	2023.4	2023.5	2023.6	2023.7	2023.8	23.3～23.8
チヨダ CHIYODA	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	10.8	12.9	-0.4	2.7	1.7	20.9	12.5	10.7	5.5	7.2	9.6	8.4	8.7
	全店	Total Stores (Million ¥)	5,057	6,345	6,675	7,808	6,165	4,337	6,904	7,701	6,576	6,633	6,502	5,626	39,945
	前年比	Year-on-Year (±%)	8.7	11.1	-1.6	1.1	0.2	19.1	11.3	9.4	4.0	5.2	7.0	5.1	7.1
マックハウス MACHOUSE	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	5.5	4.8	-6.1	6.7	4.1	15.2	5.1	-4.3	-7.1	-5.3	0.9	-4.1	-2.7
	全店	Total Stores (Million ¥)	940	1,836	1,817	2,528	1,491	846	1,327	1,483	1,490	1,351	1,453	1,033	8,140
	前年比	Year-on-Year (±%)	2.2	1.6	-8.9	4.0	2.7	11.3	0.0	-10.9	-13.4	-12.0	-7.2	-11.5	-9.4
			2023.9	2023.10	2023.11	2023.12	2024.1	2024.2	2024.3	2024.4	2024.5	2024.6	2024.7	2024.8	24.3～24.8
チヨダ CHIYODA	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	7.9	2.0	13.9	-9.2	5.9	14.5	7.0	6.1	7.8	15.9	-1.3	8.1	7.1
	全店	Total Stores (Million ¥)	5,295	6,284	7,444	6,980	6,367	4,788	7,133	7,885	6,840	7,437	6,260	5,815	41,373
	前年比	Year-on-Year (±%)	4.7	-1.0	11.5	-10.7	3.2	10.3	3.5	2.3	4.0	11.2	-3.8	3.3	3.6
マックハウス MACHOUSE	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	-14.8	-17.1	-8.0	-18.6	-7.8	-7.8	-18.7	-4.5	-13.3	-5.6	-9.8	6.1	-8.2
	全店	Total Stores (Million ¥)	719	1,356	1,481	1,773	1,197	740	933	1,235	1,147	1,116	1,139	989	6,561
	前年比	Year-on-Year (±%)	-23.5	-26.2	-18.5	-29.9	-19.7	-12.5	-29.7	-16.7	-23.0	-17.4	-21.6	-4.2	-19.4

部門別売上高  
Sales Breakdown by Retail Category

(単位:百万円) Million Yen

			First half of year 2020.3～2020.8	First half of year 2021.3～2021.8	First half of year 2022.3～2022.8	First half of year 2023.3～2023.8	First half of year 2024.3～2024.8
※チヨダ 他	既存店	Existing Stores	1,571	1,409	1,560	1,468	1,445
SHOE CHIYODA etc	全店	Total Stores	1,748	1,577	1,629	1,650	1,505
東京靴流通センター	既存店	Existing Stores	17,259	16,231	16,724	17,757	18,990
TOKYO SHOES RETAILING CENTER	全店	Total Stores	17,812	16,603	17,127	18,232	19,322
シュープラザ	既存店	Existing Stores	17,492	16,446	17,590	18,642	19,220
SHOEPLAZA	全店	Total Stores	18,457	17,244	18,009	19,246	19,786
EC事業・催事 他	既存店	Existing Stores	620	416	526	880	1,110
Electronic Commerce etc	全店	Total Stores	651	420	528	911	1,110
チヨダ合計	既存店	Existing Stores	36,943	34,504	36,401	38,749	40,767
CHIYODA TOTAL	全店	Total Stores	38,669	35,845	37,286	39,945	41,373
MACHOUSE	全店	Total Stores	9,255	8,788	8,982	8,140	6,561

※SPC・シューズパレット・クローバーリーフ他 旧アイウォーク店舗を含む。

部門別粗利益  
Gross Margin by Retail Category

	First half of year 2020.3～2020.8		First half of year 2021.3～2021.8		First half of year 2022.3～2022.8		First half of year 2023.3～2023.8		First half of year 2024.3～2024.8	
		Change		Change		Change		Change		Change
※1 チヨダ 他 SHOE CHIYODA etc	45.1%	△2.1%	46.8%	1.7%	47.6%	0.8%	47.1%	-0.5%	42.9%	-4.2%
東京靴流通センター TOKYO SHOES RETAILING CENTER	46.3%	△0.6%	46.5%	0.2%	46.9%	0.4%	46.6%	-0.3%	48.4%	1.8%
シュープラザ SHOEPLAZA	43.6%	△1.8%	44.0%	0.4%	45.1%	1.1%	45.6%	0.5%	46.7%	1.1%
※2 チヨダ合計 CHIYODA TOTAL	44.9%	1.0%	45.0%	0.1%	45.6%	0.6%	46.1%	0.5%	47.3%	1.2%
マックハウス MACHOUSE	49.3%	2.0%	49.5%	0.2%	48.6%	-0.9%	48.7%	0.1%	49.1%	0.4%

※1 SPC・シューズパレット・クローバーリーフ他 旧アイウォーク店舗を含む。

客数前年対比  
Number of Customers

(単位 :千人)

		First half of year 2020.3～2020.8		First half of year 2021.3～2021.8		First half of year 2022.3～2022.8		First half of year 2023.3～2023.8		First half of year 2024.3～2024.8	
		1,000	Year- on-Year	1,000	Year- on-Year	1,000	Year- on-Year	1,000	Year- on-Year	1,000	Year- on-Year
※チヨダ 他	Existing Stores	372	68.8%	340	102.1%	357	111.3%	294	102.8%	273	101.9%
SHOE CHIYODA etc	Total Stores	413	66.0%	380	92.0%	378	99.5%	336	88.9%	285	84.8%
東京靴流通センター	Existing Stores	4,985	85.1%	4,769	97.2%	4,765	101.8%	4,618	99.1%	4,514	98.9%
TOKYO SHOES RETAILING CENTER	Total Stores	5,145	85.2%	4,878	94.8%	4,881	100.1%	4,733	97.0%	4,590	97.0%
シュープラザ	Existing Stores	4,140	83.7%	4,013	98.4%	4,154	103.3%	4,066	100.4%	3,859	98.5%
SHOEPLAZA	Total Stores	4,378	83.8%	4,210	96.2%	4,258	101.1%	4,198	98.6%	3,977	94.7%
チヨダ合計	Existing Stores	9,642	83.6%	9,218	97.4%	9,385	103.0%	9,151	100.5%	8,834	99.0%
CHIYODA TOTAL	Total Stores	10,084	83.5%	9,565	94.9%	9,625	100.6%	9,440	98.1%	9,039	95.8%
マックハウス	Existing Stores	2,555	66.6%	2,250	96.7%	2,138	100.2%	1,884	94.1%	1,507	90.1%
MACHOUSE	Total Stores	2,677	62.7%	2,302	86.0%	2,263	98.4%	1,985	87.7%	1,549	78.0%

※SPC・シューズパレット・クローバーリーフ他 旧アイウォーク店舗を含む。



# 客単価の推移

Average Spending per Customer

		First half of year 2020.3～2020.8		First half of year 2021.3～2021.8		First half of year 2022.3～2022.8		First half of year 2023.3～2023.8		First half of year 2024.3～2024.8	
		¥	Year- on-Year	¥	Year- on-Year	¥	Year- on-Year	¥	Year- on-Year	¥	Year- on-Year
※チヨダ 他	Existing Stores	4,095	97.1%	4,139	99.8%	4,371	103.7%	4,994	111.6%	5,296	106.2%
SHOE CHIYODA etc	Total Stores	4,100	97.7%	4,143	101.1%	4,311	104.1%	4,913	113.9%	5,282	107.5%
東京靴流通センター	Existing Stores	3,462	99.8%	3,403	98.3%	3,509	102.9%	3,845	109.6%	4,207	108.2%
TOKYO SHOES RETAILING CENTER	Total Stores	3,462	99.8%	3,403	98.3%	3,509	103.1%	3,852	109.8%	4,209	109.3%
シュープラザ	Existing Stores	4,236	99.6%	4,098	96.8%	4,234	103.1%	4,584	108.4%	4,980	108.3%
SHOEPLAZA	Total Stores	4,227	99.9%	4,096	96.9%	4,229	103.3%	4,584	108.4%	4,975	108.5%
チヨダ合計	Existing Stores	3,831	99.4%	3,743	97.6%	3,878	103.3%	4,234	109.3%	4,614	108.8%
CHIYODA TOTAL	Total Stores	3,834	99.7%	3,747	97.7%	3,874	103.4%	4,241	109.5%	4,616	108.8%
マックハウス	Existing Stores	3,473	109.4%	3,818	108.5%	3,996	104.3%	4,137	103.4%	4,259	101.9%
MACHOUSE	Total Stores	3,457	110.5%	3,818	110.4%	3,968	103.9%	4,100	103.3%	4,235	103.3%

※SPC・シューズパレット・クローバーリーフ他 旧アイウオーク店舗を含む。

販売費及び一般管理費の内訳  
Selling, General, and Administrative Expenses

連結  
CONSOLIDATED

	First half of year 2020.3～2020.8			First half of year 2021.3～2021.8			First half of year 2022.3～2022.8			First half of year 2023.3～2023.8			First half of year 2024.3～2024.8		
	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales
売上高 Net sales	47,924	80.1%	100.0%	44,628	93.1%	100.0%	46,268	103.7%	100.0%	48,089	103.9%	100.0%	48,854	101.6%	100.0%
広告宣伝費 Advertising expense	1,295	53.9%	2.7%	1,510	116.6%	3.4%	1,743	115.4%	3.8%	1,594	91.4%	3.3%	1,646	103.3%	3.4%
ポイント引当金繰入額 Provision for point card certificates	0	2.3%	0.0%	1	193.6%	0.0%	—	—	—	—	—	—	—	—	—
役員報酬及び給料手当 Salary wages	7,738	92.4%	16.1%	7,021	90.7%	15.7%	6,862	97.7%	14.8%	6,475	94.4%	13.5%	6,412	99.0%	13.1%
賞与引当金繰入額 Accrued bonus transfers	349	81.4%	0.7%	269	77.2%	0.6%	328	121.9%	0.7%	347	105.6%	0.7%	444	128.1%	0.9%
退職給付費用 Severance pay	342	98.6%	0.7%	272	79.4%	0.6%	249	91.8%	0.5%	257	103.1%	0.5%	238	92.6%	0.5%
役員退職慰労引当金繰入額 Transfer for executives' retirement allowance	1	76.8%	0.0%	1	151.4%	0.0%	1	102.4%	0.0%	1	83.4%	0.0%	2	198.8%	0.0%
株式報酬費用 Stock based compensation expense	—	—	—	—	—	—	—	—	—	—	—	—	2	—	0.0%
地代家賃 Property taxes	6,205	91.1%	12.9%	5,886	94.9%	13.2%	5,745	97.6%	12.4%	5,540	96.4%	11.5%	5,255	94.9%	10.8%
減価償却費 Depreciation expense	588	88.0%	1.2%	538	91.5%	1.2%	461	85.8%	1.0%	431	93.5%	0.9%	394	91.3%	0.8%
貸倒引当金繰入額 Transfer for bad debts allowance	△0	39.2%	0.0%	△0	150.3%	0.0%	0	△75.0	0.0%	0	56.1%	0.0%	△0	△62.1	0.0%
その他経費 Other expenses	7,158	90.4%	14.9%	6,782	94.8%	15.2%	6,942	102.4%	15.0%	7,115	102.5%	14.8%	7,178	100.9%	14.7%
合計 Total	23,679	87.6%	49.4%	22,285	94.1%	49.9%	22,336	100.2%	48.3%	21,764	97.4%	45.3%	21,577	99.1%	44.2%

販売費及び一般管理費の内訳  
Selling, General, and Administrative Expenses

単体  
NON-CONSOLIDATED

	First half of year 2020.3～2020.8			First half of year 2021.3～2021.8			First half of year 2022.3～2022.8			First half of year 2023.3～2023.8			First half of year 2024.3～2024.8		
	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales
売上高 Net sales	38,668	83.2%	100.0%	35,839	92.7%	100.0%	37,286	104.0%	100.0%	39,945	107.1%	100.0%	41,373	103.6%	100.0%
広告宣伝費 Advertising expense	1,111	62.9%	2.9%	1,244	112.0%	3.5%	1,449	116.4%	3.9%	1,338	92.4%	3.4%	1,438	107.5%	3.5%
役員報酬及び給料手当 Salary wages	5,969	94.1%	15.4%	5,386	90.2%	15.0%	5,281	89.1%	14.2%	4,998	94.6%	12.5%	4,876	97.6%	11.8%
賞与引当金繰入額 Accrued bonus transfers	299	85.9%	0.8%	208	69.7%	0.6%	283	135.7%	0.8%	303	107.1%	0.8%	392	129.2%	0.9%
物流費 Logistics costs	296	77.0%	0.8%	283	95.7%	0.8%	335	118.6%	0.9%	347	103.6%	0.9%	410	118.0%	1.0%
退職給付費用 Severance pay	279	104.5%	0.7%	216	77.4%	0.6%	195	90.2%	0.5%	203	104.4%	0.5%	171	84.1%	0.4%
株式報酬費用 Stock based compensation expense	—	—	—	—	—	—	—	—	—	—	—	—	2	—	0.0%
地代家賃 Property taxes	4,739	93.8%	12.3%	4,591	96.9%	12.8%	4,486	97.7%	12.0%	4,393	97.9%	11.0%	4,262	97.0%	10.3%
減価償却費 Depreciation expense	473	92.5%	1.2%	436	92.2%	1.2%	386	88.5%	1.0%	334	86.5%	0.8%	328	98.2%	0.8%
貸倒引当金繰入額 Transfer for bad debts allowance	△0	36.7%	0.0%	△0	131.4%	0.0%	0	△132.4	0.0%	0	79.9%	0.0%	△0	△11.3	0.0%
その他経費 Other expenses	5,113	95.4%	13.2%	4,985	97.5%	13.9%	5,122	102.7%	13.7%	5,377	105.0%	13.5%	5,459	101.5%	13.2%
合計 Total	18,282	91.1%	47.3%	17,352	94.9%	48.4%	17,541	101.1%	47.0%	17,299	98.6%	43.3%	17,343	100.3%	41.9%

店舗の推移  
Store Details

店舗数 (Number of Stores)

	2020.3～2021.2					2021.3～2022.2				2022.3～2023.2			
	期首 Beginning	開店 Open	閉店 Close	*2 業態変更 Change	期末 Term-End	開店 Open	閉店 Close	*2 業態変更 Change	期末 Term-End	開店 Open	閉店 Close	*2 業態変更 Change	期末 Term-End
※1 チヨダ 他 SHOE CHIYODA etc	79	4	12	-1	70	-	11	-1	58	1	10	-	49
東京靴流通センター TOKYO SHOES RETAILING CENTER	562	7	28	-	541	3	16	-	528	7	20	-	515
シュープラザ SHOEPLAZA	388	11	20	1	380	2	15	1	368	3	14	-	357
チヨダ計 CHIYODA TOTAL	1,029	22	60	-	991	5	42	-	954	11	44	-	921
マックハウス MACHOUSE	371	10	45	-	336	18	29	-	325	20	25	-	320

	期首 Beginning	2023.3～2024.2				2024.3～2024.8			
		開店 Open	閉店 Close	*2 業態変更 Change	期末 Term-End	開店 Open	閉店 Close	*2 業態変更 Change	期末 Term-End
※1 チヨダ 他 SHOE CHIYODA etc	49	3	12	-	40	0	0	-	40
東京靴流通センター TOKYO SHOES RETAILING CENTER	515	4	15	-	504	3	5	-	502
シュープラザ SHOEPLAZA	357	3	19	-	341	2	7	-	336
チヨダ計 CHIYODA TOTAL	921	10	46	-	885	5	12	-	878
マックハウス MACHOUSE	320	7	49	-	278	3	11	-	270

※1 SPC・シューズパレット・クローバーリーフ他 旧アイウォーク店舗を含む。 ※2 期中の業態変更を表した店舗数です。

設備投資の状況  
Capital Expenditure

連結  
CONSOLIDATED

	First half of year 2020.3～2020.8		First half of year 2021.3～2021.8		First half of year 2022.3～2022.8		First half of year 2023.3～2023.8		First half of year 2024.3～2024.8	
	Million of ¥	Year- on-Year	Million of ¥	Year- on-Year	Million of ¥	Year- on-Year	Million of ¥	Year- on-Year	Million of ¥	Year- on-Year
設備投資額 Capital Expenditure	2,068	294.9%	423	20.5%	547	129.1%	320	62.7%	382	119.2%
減価償却 Depreciation	590	89.3%	526	89.2%	436	82.9%	418	95.8%	391	93.5%

単体  
NON-CONSOLIDATED

	First half of year 2020.3～2020.8		First half of year 2021.3～2021.8		First half of year 2022.3～2022.8		First half of year 2023.3～2023.8		First half of year 2024.3～2024.8	
	Million of ¥	Year- on-Year	Million of ¥	Year- on-Year	Million of ¥	Year- on-Year	Million of ¥	Year- on-Year	Million of ¥	Year- on-Year
設備投資額 Capital Expenditure	1,810	347.7%	291	16.1%	477	164.0%	269	56.5%	296	110.0%
減価償却 Depreciation	475	94.3%	424	89.3%	361	85.1%	321	88.8%	331	103.2%

主要財務指標  
Major Financial Indicators

連結  
CONSOLIDATED

	First half of year 2020.3～2020.8	First half of year 2021.3～2021.8	First half of year 2022.3～2022.8	First half of year 2023.3～2023.8	First half of year 2024.3～2024.8
総資産額 (百万円) Total Assets (Million ¥)	102,446	96,689	88,303	83,727	84,979
純資産 (百万円) Net Assets (Million ¥)	66,670	59,392	53,663	51,575	52,637
自己資本比率 (%) Capital Stock	62.2	59.0	58.7	60.0	61.0
自己資本利益率 (%) Return on Equity	△2.6	△4.4	△2.0	1.7	3.1
期末発行済株式数(自己株式を除く) (株) The Number of Shares at Year-end (Excluding Treasury Stock)	35,636,812	35,653,676	35,067,436	35,160,263	35,191,139
1株当たり純資産 (円) Book Value per Share (¥)	1,789.51	1,599.31	1,477.17	1,428.88	1,472.33
1株当たり中間純利益 (円) Earning per Share (¥)	△46.77	△71.38	△30.68	23.65	45.16

# 主要財務指標

## Major Financial Indicators

単体

NON-CONSOLIDATED

	First half of year 2020.3～2020.8	First half of year 2021.3～2021.8	First half of year 2022.3～2022.8	First half of year 2023.3～2023.8	First half of year 2024.3～2024.8
総資産額 (百万円) Total Assets (Million ¥)	88,111	84,251	78,377	75,444	76,837
純資産 (百万円) Net Assets (Million ¥)	60,330	54,316	49,874	48,715	50,504
自己資本比率 (%) Capital Stock	68.3	64.3	63.5	64.5	65.7
自己資本利益率 (%) Return on Equity	△1.6	△3.9	△1.4	2.2	4.1
期末発行済株式数(自己株式を除く) (株) The Number of Shares at Year-end (Excluding Treasury Stock)	35,636,812	35,653,676	35,067,436	35,160,263	35,191,139
1株当たり純資産 (円) Book Value per Share (¥)	1,687.99	1,519.16	1,418.33	1,384.99	1,435.15
1株当たり中間純利益 (円) Earning per Share (¥)	△27.51	△61.15	△19.42	29.97	58.39