

# 決算説明資料

Detailed Financial Data

平成29年3月1日～平成29年8月31日

～Statement of account for the period from March 1st ,2017 to August 31,2017～



株式会社チヨダ

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決算概要  
Financial Summary

連結  
CONSOLIDATED

	First half of year 2013.3～2013.8			First half of year 2014.3～2014.8			First half of year 2015.3～2015.8			First half of year 2016.3～2016.8			First half of year 2017.3～2017.8		
	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales
売上高 Net Sales	74,720	98.3%	100.0%	73,442	98.3%	100.0%	74,014	100.8%	100.0%	71,429	96.5%	100.0%	67,238	94.1%	100.0%
売上総利益 Gross Profit	36,981	99.9%	49.5%	35,832	96.9%	48.8%	36,099	100.7%	48.8%	34,208	94.8%	47.9%	33,828	98.9%	50.3%
販売費及び一般管理費 Selling, General, and Administrative Expense	30,944	101.1%	41.4%	31,018	100.2%	42.2%	30,585	98.6%	41.3%	29,791	97.4%	41.7%	29,292	98.3%	43.6%
営業利益 Operating Profit	6,037	94.2%	8.1%	4,814	79.7%	6.6%	5,514	114.6%	7.5%	4,417	80.1%	6.2%	4,536	102.7%	6.7%
経常利益 Recurring Profit	6,233	91.3%	8.3%	5,076	81.4%	6.9%	5,791	114.1%	7.8%	4,650	80.3%	6.5%	4,777	102.7%	7.1%
親会社株主に帰属する当期純利益 Net income attributable to owners of parent	3,305	87.1%	4.4%	2,765	83.6%	3.8%	2,886	104.4%	3.9%	2,553	88.4%	3.6%	3,064	120.0%	4.6%
1株当たり四半期純利益 Quarter net income per one stock	¥83.71	－	－	¥70.53	－	－	¥75.35	－	－	¥67.45	－	－	¥82.67	－	－

決算概要  
Financial Summary

単体  
NON-CONSOLIDATED

	First half of year 2013.3～2013.8			First half of year 2014.3～2014.8			First half of year 2015.3～2015.8			First half of year 2016.3～2016.8			First half of year 2017.3～2017.8		
	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales	Million ¥	Year-on-Year	% of Net Sales
売上高 Net Sales	55,150	98.7%	100.0%	54,349	98.5%	100.0%	55,035	101.3%	100.0%	53,233	96.7%	100.0%	50,811	95.5%	100.0%
売上総利益 Gross Profit	26,945	101.1%	48.9%	26,287	97.6%	48.4%	26,562	101.0%	48.3%	25,079	94.4%	47.1%	24,596	98.1%	48.4%
販売費及び一般管理費 Selling, General, and Administrative Expense	21,730	101.1%	39.4%	21,319	98.1%	39.2%	21,377	100.3%	38.8%	20,725	97.0%	38.9%	20,262	97.8%	39.9%
営業利益 Operating Profit	5,214	101.2%	9.5%	4,967	95.3%	9.1%	5,184	104.4%	9.4%	4,353	84.0%	8.2%	4,333	99.5%	8.5%
経常利益 Recurring Profit	5,732	102.1%	10.4%	5,348	93.3%	9.8%	5,598	104.7%	10.2%	4,859	86.8%	9.1%	4,868	100.2%	9.6%
四半期純利益 Quarter Net Income	3,425	103.9%	6.2%	3,117	91.0%	5.7%	3,015	96.7%	5.5%	2,933	97.3%	5.5%	3,290	112.2%	6.5%
1株当たり四半期純利益 Quarter net income per one stock	¥86.75	－	－	¥79.53	－	－	¥78.70	－	－	¥77.50	－	－	¥88.77	－	－

売上高の推移

Sales Trends Compared with Same Month of Previous Year

			2015.9	2015.10	2015.11	2015.12	2016.1	2016.2	2016.3	2016.4	2016.5	2016.6	2016.7	2016.8	16.3~16.8
チヨダ CHIYODA	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	11.2	4.0	3.9	-13.8	18.3	-3.8	-1.4	0.0	-4.3	-1.4	1.7	-5.3	-1.8
	全店	Total Stores (Million ¥)	8,248	8,581	8,511	9,808	9,516	5,560	9,100	10,186	9,109	8,551	8,562	7,722	53,233
	前年比	Year-on-Year (±%)	11.1	3.8	3.0	-14.3	17.6	-4.2	-3.0	-1.9	-5.8	-2.8	0.1	-6.6	-3.3
マックハウス MACHOUSE	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	11.2	11.1	4.5	0.7	7.6	6.7	2.2	3.0	0.6	3.1	3.4	-13.0	0.1
	全店	Total Stores (Million ¥)	2,257	3,395	3,689	4,518	3,124	1,710	2,625	3,093	3,193	2,585	2,967	2,204	16,669
	前年比	Year-on-Year (±%)	5.5	5.4	-0.9	-4.7	2.1	0.5	-3.0	-1.2	-2.6	0.7	0.0	-16.0	-3.5
			2016.9	2016.10	2016.11	2016.12	2017.1	2017.2	2017.3	2017.4	2017.5	2017.6	2017.7	2017.8	17.3~17.8
チヨダ CHIYODA	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	-5.9	1.2	-3.2	-4.0	-11.0	-2.5	-7.6	0.8	-3.9	-2.1	-3.0	-6.8	-3.7
	全店	Total Stores (Million ¥)	7,624	8,555	8,126	9,302	8,371	5,349	8,351	10,192	8,672	8,274	8,209	7,111	50,811
	前年比	Year-on-Year (±%)	-7.6	-0.4	-4.6	-5.2	-12.1	-3.9	-8.3	0.0	-4.8	-3.3	-4.2	-8.0	-4.5
マックハウス MACHOUSE	既存店	Existing Stores													
	前年比	Year-on-Year (±%)	-17.7	-1.4	-2.6	-7.8	-9.3	-10.4	-13.6	-5.6	-6.7	-6.6	0.7	-2.6	-5.7
	全店	Total Stores (Million ¥)	1,823	3,289	3,533	4,099	2,796	1,514	2,200	2,812	2,866	2,326	2,891	2,065	15,163
	前年比	Year-on-Year (±%)	-19.2	-3.1	-4.2	-9.3	-10.5	-11.4	-16.2	-9.1	-10.2	-10.0	-2.6	-6.3	-9.0

# 部門別売上高

## Sales Breakdown by Retail Category

(単位: 百万円) Million Yen

			First half of year 2013.3～2013.8	First half of year 2014.3～2014.8	First half of year 2015.3～2015.8	First half of year 2016.3～2016.8	First half of year 2017.3～2017.8
チヨダ・SPC・シューズパレット	既存店	Existing Stores	5,365	5,456	4,575	3,549	2,608
SHOE CHIYODA・SPC・SHOES PALETTA	全店	Total Stores	7,046	6,336	5,653	4,446	3,483
東京靴流通センター	既存店	Existing Stores	23,175	23,393	23,656	23,723	23,159
TOKYO SHOE RETAILING CENTER	全店	Total Stores	24,507	24,266	24,927	24,339	23,427
シュープラザ	既存店	Existing Stores	22,456	22,437	23,250	23,391	23,700
SHOEPLAZA	全店	Total Stores	23,596	23,746	24,454	24,447	23,900
チヨダ合計	既存店	Existing Stores	50,997	51,286	51,482	50,664	49,468
CHIYODA TOTAL	全店	Total Stores	55,150	54,349	55,035	53,233	50,811
マックハウス	既存店	Existing Stores	16,904	15,792	16,347	16,345	14,839
MACHOUSE	全店	Total Stores	17,821	17,364	17,275	16,669	15,163

部門別粗利益  
Gross Margin by Retail Category

	First half of year 2013.3～2013.8		First half of year 2014.3～2014.8		First half of year 2015.3～2015.8		First half of year 2016.3～2016.8		First half of year 2017.3～2017.8	
		Change		Change		Change		Change		Change
チヨダ・SPC・シューズパレットタ SHOE CHIYODA・SPC・SHOES PALETTA	49.4%	0.2%	48.5%	△0.9%	47.5%	△1.0%	46.4%	△1.1%	46.3%	△0.1%
東京靴流通センター TOKYO SHOE RETAILING CENTER	49.2%	1.2%	49.0%	△0.3%	48.8%	△0.1%	47.9%	△0.9%	49.2%	1.3%
シュープラザ SHOEPLAZA	48.3%	1.4%	47.7%	△0.6%	47.8%	0.1%	46.4%	△1.4%	47.8%	1.4%
チヨダ合計 CHIYODA TOTAL	48.9%	1.2%	48.4%	△0.5%	48.3%	△0.1%	47.1%	△1.2%	48.4%	1.3%
マックハウス MACHOUSE	48.2%	0.3%	47.1%	△1.1%	47.1%	0.0%	46.9%	△0.2%	52.1%	5.2%

客数前年対比  
Number of Customers

(単位 : 千人)

		First half of year 2013.3～2013.8		First half of year 2014.3～2014.8		First half of year 2015.3～2015.8		First half of year 2016.3～2016.8		First half of year 2017.3～2017.8	
		1,000	Year- on-Year	1,000	Year- on-Year	1,000	Year- on-Year	1,000	Year- on-Year	1,000	Year- on-Year
チヨダ・SPC・シューズパレットタ	Existing Stores	1,801	95.5%	1,530	91.3%	1,211	95.1%	813	84.3%	581	100.9%
SHOE CHIYODA・SPC・SHOES PALETTA	Total Stores	1,996	98.6%	1,670	83.7%	1,369	82.0%	885	73.5%	650	88.3%
東京靴流通センター	Existing Stores	8,035	95.1%	7,593	95.0%	7,305	96.3%	6,970	93.4%	6,686	95.2%
TOKYO SHOE RETAILING CENTER	Total Stores	8,307	96.1%	7,886	94.9%	7,688	97.4%	7,171	92.4%	6,818	95.1%
シュープラザ	Existing Stores	6,434	97.0%	5,944	92.4%	5,796	95.6%	5,440	91.3%	5,425	96.3%
SHOEPLAZA	Total Stores	6,646	98.7%	6,286	94.5%	6,122	97.4%	5,711	91.6%	5,575	95.9%
チヨダ合計	Existing Stores	16,373	95.9%	15,179	93.7%	14,454	96.0%	13,375	92.3%	12,894	96.2%
CHIYODA TOTAL	Total Stores	17,052	97.4%	15,974	93.6%	15,321	95.9%	13,920	90.8%	13,249	95.1%
マックハウス	Existing Stores	4,424	95.4%	4,153	98.6%	4,259	101.2%	4,543	105.8%	4,130	94.0%
MACHOUSE	Total Stores	4,701	95.5%	4,663	99.2%	4,559	97.8%	4,663	102.3%	4,226	90.6%



客単価の推移  
Average Spending per Customer

		First half of year 2013.3～2013.8		First half of year 2014.3～2014.8		First half of year 2015.3～2015.8		First half of year 2016.3～2016.8		First half of year 2017.3～2017.8	
		¥	Year- on-Year	¥	Year- on-Year	¥	Year- on-Year	¥	Year- on-Year	¥	Year- on-Year
チヨダ・SPC・シューズパレットタ	Existing Stores	3,346	101.5%	3,538	105.7%	3,734	105.6%	4,477	110.5%	4,452	97.1%
SHOE CHIYODA・SPC・SHOES PALETTA	Total Stores	3,333	100.6%	3,515	105.5%	3,756	106.9%	4,518	110.9%	4,506	98.8%
東京靴流通センター	Existing Stores	2,953	101.8%	3,082	104.1%	3,239	105.2%	3,409	104.9%	3,435	100.7%
TOKYO SHOE RETAILING CENTER	Total Stores	2,950	101.8%	3,077	104.3%	3,242	105.3%	3,406	104.9%	3,435	100.8%
シュープラザ	Existing Stores	3,548	100.5%	3,774	106.1%	3,999	105.7%	4,315	107.9%	4,301	99.7%
SHOEPLAZA	Total Stores	3,550	100.6%	3,777	106.3%	3,993	105.7%	4,309	107.9%	4,294	99.7%
チヨダ合計	Existing Stores	3,235	101.2%	3,401	104.9%	3,589	105.4%	3,821	106.3%	3,832	100.1%
CHIYODA TOTAL	Total Stores	3,234	101.3%	3,402	105.1%	3,592	105.5%	3,823	106.4%	3,834	100.2%
マックハウス	Existing Stores	3,821	101.2%	3,802	99.5%	3,838	102.3%	3,598	94.6%	3,593	100.3%
MACHOUSE	Total Stores	3,791	101.1%	3,723	98.2%	3,789	101.8%	3,575	94.3%	3,588	100.4%

販売費及び一般管理費の内訳

Selling, General, and Administrative Expenses

連結

CONSOLIDATED

	First half of year 2013.3～2013.8			First half of year 2014.3～2014.8			First half of year 2015.3～2015.8			First half of year 2016.3～2016.8			First half of year 2017.3～2017.8		
	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales
売上高 Net sales	74,720	98.3%	100.0%	73,442	98.3%	100.0%	74,014	100.8%	100.0%	71,429	96.5%	100.0%	67,238	94.1%	100.0%
広告宣伝費 Advertising expense	3,071	100.3%	4.1%	3,019	98.3%	4.1%	2,854	94.5%	3.9%	2,967	104.0%	4.2%	2,663	89.7%	4.0%
ポイント引当金繰入額 Provision for point card certificates	—	—	—	—	—	—	—	—	—	67	—	0.1%	61	90.8%	0.1%
役員報酬及び給料手当 Salary wages	9,594	101.1%	12.8%	9,418	98.2%	12.8%	9,336	99.1%	12.6%	9,095	97.4%	12.7%	8,817	96.9%	13.1%
賞与引当金繰入額 Accrued bonus transfers	634	99.7%	0.8%	575	90.6%	0.8%	580	101.0%	0.8%	530	91.3%	0.7%	499	94.2%	0.7%
退職給付費用 Severance pay	412	80.1%	0.6%	428	104.0%	0.6%	429	100.2%	0.6%	466	108.6%	0.7%	439	94.4%	0.7%
役員退職慰労引当金繰入額 Transfer for executives' retirement allowance	0	23.0%	0.0%	0	100.0%	0.0%	0	84.1%	0.0%	0	100.0%	0.0%	1	187.0%	0.0%
株式報酬費用 Stock based compensation expense	42	72.7%	0.1%	33	79.8%	0.0%	53	159.0%	0.1%	50	93.9%	0.1%	52	105.4%	0.1%
地代家賃 Property taxes	8,157	99.5%	10.9%	8,058	98.8%	11.0%	7,928	98.4%	10.7%	7,586	95.7%	10.6%	7,336	96.7%	10.9%
減価償却費 Depreciation expense	589	102.3%	0.8%	684	116.1%	0.9%	719	105.2%	1.0%	647	90.0%	0.9%	735	113.6%	1.1%
貸倒引当金繰入額 Transfer for bad debts allowance	△5	—	0.0%	1	—	0.0%	△10	—	0.0%	△7	—	0.0%	△6	—	0.0%
その他経費 Other expenses	8,447	104.8%	11.3%	8,798	104.2%	12.0%	8,691	98.8%	11.7%	8,385	96.5%	11.7%	8,690	103.6%	12.9%
合計 Total	30,944	101.1%	41.4%	31,018	100.2%	42.2%	30,585	98.6%	41.3%	29,791	97.4%	41.7%	29,292	98.3%	43.6%

販売費及び一般管理費の内訳  
Selling, General, and Administrative Expenses

単体  
NON-CONSOLIDATED

	First half of year 2013.3～2013.8			First half of year 2014.3～2014.8			First half of year 2015.3～2015.8			First half of year 2016.3～2016.8			First half of year 2017.3～2017.8		
	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales	Million ¥	Year- on-Year	% of Net Sales
売上高 Net sales	55,150	98.7%	100.0%	54,349	98.5%	100.0%	55,035	101.3%	100.0%	53,233	96.7%	100.0%	50,811	95.5%	100.0%
広告宣伝費 Advertising expense	2,276	101.8%	4.1%	2,000	87.9%	3.7%	2,031	101.5%	3.7%	2,004	98.7%	3.8%	1,724	86.0%	3.4%
役員報酬及び給料手当 Salary wages	6,989	101.8%	12.7%	6,750	96.6%	12.4%	6,760	100.2%	12.3%	6,590	97.5%	12.4%	6,392	97.0%	12.6%
賞与引当金繰入額 Accrued bonus transfers	510	99.7%	0.9%	483	94.7%	0.9%	480	99.5%	0.9%	449	93.6%	0.8%	424	94.5%	0.8%
退職給付費用 Severance pay	341	77.1%	0.6%	354	103.8%	0.7%	354	100.0%	0.6%	396	112.0%	0.7%	343	86.6%	0.7%
株式報酬費用 Stock based compensation expense	33	70.7%	0.1%	25	76.5%	0.0%	45	176.2%	0.1%	42	92.1%	0.1%	43	102.5%	0.1%
福利厚生費 Welfare expense	1,180	102.2%	2.1%	1,162	98.5%	2.1%	1,188	102.2%	2.2%	1,139	95.9%	2.1%	1,139	100.1%	2.2%
水道光熱費 Utility expense	1,274	111.8%	2.3%	1,348	105.8%	2.5%	1,300	96.4%	2.4%	1,086	83.5%	2.0%	1,060	97.6%	2.1%
地代家賃 Property taxes	5,550	100.2%	10.1%	5,479	98.7%	10.1%	5,448	99.4%	9.9%	5,309	97.4%	10.0%	5,197	97.9%	10.2%
減価償却費 Depreciation expense	474	105.4%	0.9%	511	107.7%	0.9%	524	102.6%	1.0%	477	91.1%	0.9%	519	108.9%	1.0%
貸倒引当金繰入額 Transfer for bad debts allowance	△0	—	0.0%	8	—	0.0%	△2	—	0.0%	0	—	0.0%	0	—	0.0%
その他経費 Other expenses	3,100	99.8%	5.6%	3,194	103.0%	5.9%	3,245	101.6%	5.9%	3,229	99.5%	6.1%	3,416	105.8%	6.7%
合計 Total	21,730	101.1%	39.4%	21,319	98.1%	39.2%	21,377	100.3%	38.8%	20,725	97.0%	38.9%	20,262	97.8%	39.9%

店舗の推移  
Store Details

店舗数 (Number of Stores)

	期首 Beginning	2012.3～2013.2			2013.3～2014.2			2014.3～2015.2		
		開店 Open	閉店 Close	期末 Term-End	開店 Open	閉店 Close	期末 Term-End	開店 Open	閉店 Close	期末 Term-End
チヨダ・SPC・シューズパレットタ SHOE CHIYODA・SPC・SHOES PALETTA	170	11	8	173	9	16	166	2	25	143
東京靴流通センター TOKYO SHOE RETAILING CENTER	579	17	18	578	13	18	573	20	18	575
シュープラザ SHOEPLAZA	350	6	6	350	17	6	361	17	9	369
チヨダ計 CHIYODA TOTAL	1,099	34	32	1,101	39	40	1,100	39	52	1,087
マックハウス MACHOUSE	482	21	27	476	31	25	482	43	45	480
アイウォーク I-WALK	40	5	3	42	5	1	46	6	5	47

	期首 Beginning	2015.3～2016.2			2016.3～2017.2				2017.3～2017.8			
		開店 Open	閉店 Close	期末 Term-End	開店 Open	閉店 Close	*業態変更 Change	期末 Term-End	開店 Open	閉店 Close	*業態変更 Change	期末 Term-End
チヨダ・SPC・シューズパレットタ SHOE CHIYODA・SPC・SHOES PALETTA	143	8	29	122	2	17	-20	87	1	9	-6	73
東京靴流通センター TOKYO SHOE RETAILING CENTER	575	18	16	577	5	7	7	582	2	9	0	575
シュープラザ SHOEPLAZA	369	15	10	374	10	11	13	386	4	4	6	392
チヨダ計 CHIYODA TOTAL	1,087	41	55	1,073	17	35	0	1,055	7	22	0	1,040
マックハウス MACHOUSE	480	9	37	452	5	24	-	433	4	16	-	421
アイウォーク I-WALK	47	3	8	42	1	5	-	38	1	1	-	38

\* 期中の業態変更を表した店舗数です。

設備投資の状況  
Capital Expenditure

連結  
CONSOLIDATED

	First half of year 2013.3～2013.8		First half of year 2014.3～2014.8		First half of year 2015.3～2015.8		First half of year 2016.3～2016.8		First half of year 2017.3～2017.8	
	Million ¥	Year- on-Year	Million ¥	Year- on-Year	Million ¥	Year- on-Year	Million ¥	Year- on-Year	Million ¥	Year- on-Year
設備投資額 Capital Expenditure	1,232	66.8%	1,372	111.4%	1,236	90.1%	1,067	86.3%	2,227	208.6%
減価償却 Depreciation	589	102.3%	684	116.1%	719	105.2%	647	90.0%	735	113.6%

単体  
NON-CONSOLIDATED

	First half of year 2013.3～2013.8		First half of year 2014.3～2014.8		First half of year 2015.3～2015.8		First half of year 2016.3～2016.8		First half of year 2017.3～2017.8	
	Million ¥	Year- on-Year	Million ¥	Year- on-Year	Million ¥	Year- on-Year	Million ¥	Year- on-Year	Million ¥	Year- on-Year
設備投資額 Capital Expenditure	841	51.6%	874	104.0%	1,023	116.9%	755	73.9%	1,489	197.1%
減価償却 Depreciation	474	105.4%	511	107.7%	524	102.6%	477	91.1%	519	108.9%

主要財務指標  
Major Financial Indicators

連結  
CONSOLIDATED

	First half of year 2013.3～2013.8	First half of year 2014.3～2014.8	First half of year 2015.3～2015.8	First half of year 2016.3～2016.8	First half of year 2017.3～2017.8
総資産額 (百万円) Total Assets (Million ¥)	133,549	135,412	134,090	126,746	128,064
純資産 (百万円) Net Assets (Million ¥)	81,351	83,042	82,660	81,781	83,392
自己資本比率 (%) Capital Stock	56.1	56.8	57.2	60.0	60.7
自己資本利益率 (%) Return on Equity	4.4	3.6	3.8	3.4	4.0
期末発行済株式数(自己株式を除く) (株) The Number of Shares at Year-end (Excluding Treasury Stock)	39,489,543	39,203,315	38,311,764	37,482,255	37,067,535
1株当たり純資産 (円) Book Value per Share (¥)	1,898.03	1,967.36	2,021.55	2,027.42	2,096.32
1株当たり四半期純利益 (円) Quarter net income per one stock (¥)	83.71	70.53	75.35	67.45	82.67

主要財務指標  
Major Financial Indicators

単体  
NON-CONSOLIDATED

	First half of year 2013.3～2013.8	First half of year 2014.3～2014.8	First half of year 2015.3～2015.8	First half of year 2016.3～2016.8	First half of year 2017.3～2017.8
総資産額 (百万円) Total Assets (Million ¥)	102,578	105,737	105,175	100,048	103,640
純資産 (百万円) Net Assets (Million ¥)	65,672	68,245	68,955	68,661	70,174
自己資本比率 (%) Capital Stock	63.9	64.4	65.4	68.4	67.5
自己資本利益率 (%) Return on Equity	5.2	4.6	4.4	4.3	4.8
期末発行済株式数(自己株式を除く) (株) The Number of Shares at Year-end (Excluding Treasury Stock)	39,489,543	39,203,315	38,311,764	37,482,255	37,067,535
1株当たり純資産 (円) Book Value per Share (¥)	1,660.14	1,742.86	1,813.60	1,825.91	1,886.00
1株当たり四半期純利益 (円) Quarter net income per one stock (¥)	86.75	79.53	78.70	77.50	88.77